

“Working with Direct Surety is like working with family. They know the construction industry and speak our language.”

Townsend Management

## Direct Surety Helps Townsend Management Secure Emergency Bond for Rim Fire Clean Up



### The Situation

Late August, 2013. An illegal campfire set by a hunter in the Stanislaus National Forest gets out of control and quickly sweeps up the canyon walls. Flames erupt hundreds of feet into the air and eventually burn over 400 miles in and around the outskirts of Yosemite National Park. Located within the park is the Hetch Hetchy Dam, a facility that provides San Francisco with 85% of its water supply as well as electricity.

Even before the fire was extinguished, leaving smoldering tree stumps and gray ash where towering trees and brush once thrived, the San Francisco Public Utilities District went to work to secure the Hetch Hetchy facility and its water. They needed to quickly find and engage a construction management company to help them with the debris removal and restoration of the area. They called upon Townsend Management Company, a San Francisco company with a solid track record for successful construction management.

### The Problem

Time was of the essence in securing the Hetch Hetchy area. Like all public works projects, a surety bond was needed – quickly – to begin work. Townsend turned to Direct Surety for the required emergency bond.





## The Solution

With the first phone call from Townsend, Direct Surety sprung into action, working directly with Townsend to quickly secure the bond. Because Direct Surety acts as the underwriter, there were no middlemen to slow down the process. And because Direct Surety is managed by executives with deep experience in both the construction and surety bond industries, rapport and trust were established quickly.

## The Result

Townsend was able to get their surety bond required with the credit limit and pricing they were looking for. And they did so working directly with the underwriter. Townsend went on to assess the fire damage around Hetch Hetchy and help the San Francisco PUC develop the recovery and restoration plan. Acting as the on-site manager of the clean up effort, Townsend continues to oversee the debris removal, erosion control and rock slide control, among other critical tasks.



*“And because we work directly with Direct Surety as our underwriter, instead of going through a middleman, we were able to get our surety bond in record time. Our plan is to continue to use Direct Surety for our surety bonds from now on.”*

**Zamir Zuraek**

Principal, Townsend Management, Inc.

---

## About Direct Surety

Direct Surety is an underwriter of contract surety bonds that works directly with contractors rather than through a broker network. Direct Surety believes in empowering contractors to grow and prosper by connecting decision makers, promoting transparency, and offering tools to improve their operations and surety credit limits. The company's primary focus is providing contract surety bonds directly to contractors, eliminating the need for a middleman and promoting a strong relationship directly with a surety underwriter.

**Learn more about how today's technology is making it possible to go direct.**

**Don't be left behind.**

Visit [DirectSurety.com](https://DirectSurety.com) or call **877-956-5560**



**Direct Surety**<sup>TM</sup>